



# THE ADDENDA NEWS

## PRESIDENT'S MESSAGE

We have a great educational opportunity for all. You should have received via E-mail an invitation to Chapter 6's first local Estimating Academy on March 14, 2008. These seminars are packed with information that affects everyone in and around our industry. The seminar contains 8 "How To" work shops in two tracks dealing with CSI, LEED Estimating, LEED Case Study, Incomplete Bid Documents, BIM, Soil Stabilization, Scheduling and Trade Estimating when No Bids are Expected. This is an all day event. You must register soon, as there are only 40 openings per track. So check your E-mail and Chapter 6's web site ([www.aspechapter6.org](http://www.aspechapter6.org)).

There were two great speakers at the November and January dinner meetings. The joint November dinner meeting with ASA was a big success. We had around 126 attendees. What great attendance by ASA and our chapter, thank you all.

The topic for the November meeting was BIM (Building Information Management) is something that is important to all of us in the construction industry. Dan Russell, SIMCOM Manager with Sundt Construction educated all of us regarding BIM. He has been associated with several projects using BIM-the Arizona Science Center, Finova Corporation Center, Airmore Hanger One and the US Airways Center. The General Services Administration (GSA) announced that it would require all schematic design submittals to be in BIM format. BIM is a way to collabo-

rate, share, understand and manage knowledge between numerous entities. It is a software solution facilitating the design decision-making process. BIM gives us the ability to quantify and analyze space. This ability allows the construction team to make coordinated critical decisions and visualize and predict performance all before finalized drawings are produced and construction begins. BIM allows us to manipulate geometry in a 3D model while inserting non-graphic information and linking information not contained in the model. BIM is an evolving concept that continues change as the technology evolves and we find ways to manipulate it.

The January dinner meeting with Fred Deveau "The Safety Guy" president of US Occupational Safety Services, Inc. was great. He gave us great insight to what a safety program really is and what it should accomplish. He gave us his three pillars to a successful safety program which are Moral, Legal and Financial. The Moral Pillar-do the right thing, the "Golden Rule", develop a fundamental code of conduct and make safety a priority for all of your employees. The Legal Pillar-provide your employees an environment free from recognized hazards, abide by the legal guidelines and codes, thus avoiding unnecessary penalties. This Legal Pillar dates back a thousand years. The Financial Pillar includes direct and indirect expenses. The direct expense is the medical and insurance costs. Indirect expenses are the loss of wages, loss of time, administrative costs to name a few. You need to adequately fund your safety program, for every dollar spent on safety and health the return on this investment is four to six dollars. Without these three pillars your safety program is doomed. Fred provides a service to inspect job sites and complete an OSHA type inspection.

### Special points of interest:

- Due Dates for articles is 20th of month
- Meeting topics

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## ASPE MOTTO:

**"IN THE BEGINNING... WAS AN ESTIMATE"**

### MISSION STATEMENT

**THE AMERICAN SOCIETY OF PROFESSIONAL ESTIMATORS SERVES CONSTRUCTION ESTIMATORS BY PROVIDING EDUCATION, FELLOWSHIP AND OPPORTUNITY FOR PROFESSIONAL DEVELOPMENT.**

NEW MEMBERS

None

QUOTE OF THE

“Always do right. This will gratify some people, and astonish the rest.”

Mark Twain

**CONSTRUCTION ESTIMATING  
CERTIFICATES AVAILABLE**

There is a new educational certificate in Construction Estimating available through the ASPE. There is a series of five online courses presented by the ASPE Educational Board headed up by former Chapter Six member, Kevin Miller. These courses include: blueprint reading, construction materials and processes, and three consecutive courses in estimating.

This sounds like a great opportunity for new estimators, project engineers, administrators and anyone else who wants to gain more knowledge in construction estimating.

For more information visit [www.ASPEeducation.org](http://www.ASPEeducation.org).

**Advertising**

**ADDENDA NEWS  
ADVERTISING RATES**

Call Rane Duncan @ 602-222-5319

**Our advertising has changed now you can get them on the web. These rates include posting on the Chapter 6 web-site [www.aspechapter6.org](http://www.aspechapter6.org).**

	3 issues	
	<u>Members</u>	<u>Non-Members</u>
Business Card	\$ 75.00	\$ 90.00
1/4 Page	\$120.00	\$144.00
1/2 Page	\$180.00	\$216.00
Full Page	\$300.00	\$360.00

Format for all Ads shall be compatible with Microsoft Publisher. All ad copy must be received by the 20th of the month.

**CHANGE OF ADDRESS FORM**

Help us keep up to date on your whereabouts. We want to make sure we area able to keep you posted on all of the latest society information. If your address or FAX number has changed please take the time to fill out this form and fax it back to Alan Skinner at 602-943-8564.

NAME: \_\_\_\_\_  
 COMPANY: \_\_\_\_\_  
 MAILING ADDRESS: \_\_\_\_\_  
 \_\_\_\_\_  
 FAX NUMBER: \_\_\_\_\_

ASPE Chapter 6 Members and Friends:

I would like share some sad news about one of Arizona Construction Pioneers, has passed. Our thoughts and prayers go out to his family and friends

Mr. Jesse Robert Porter founder of “J.R. Porter Construction Company”. JR passed away on January 9th.

Late Friday afternoon (Feb 1st), I received some sad information about our former member and thought I should share it. William "Bill" M. O'Neil Jr., has passed away. Bill was a member of ASPE Chapter 6 for many years.

Our thoughts and prays go out to Bill's family and friends.

**ASPE CHAPTER SIX  
COMMITTEE LISTING**

<u>Committee</u>	<u>Chairperson</u>	<u>Phone</u>
By-laws	Pete Zoller	480-293-3012
Ethics	Lee Henderson	480-921-8000
Standards	Don Sellmeyer	480-785-0577
Certification	Ron York	480-293-3015
	Dennis Karber	480-293-3032
Education	Pete Zoller	480-293-3012
	Scott Eaton	480-557-4717
Program	Tom Mayer	602-262-3600
Finance	Andrew Needham	602-222-0225
PR	Arthur Gudith	602-343-0241
Historic	Arthur Gudith	602-343-0241
Awards	Paul Schoeffler	602-331-3379
Planning	Pete Zoller	480-293-3012
Calling	Arthur Gudith	602-343-0241
Nominations	Roscoe Hodson	602-222-5300
Membership	Alan Skinner	602-997-0000
Activities	Ken Stohlmann	602-331-3379
Scholarship	Pete Zoller	480-293-3012
	Tom Mayer	602-272-3600
On-line	Arthur Gudith	602-343-0241
Newsletter/	Rich Wahl	602-302-7525
Website	Dennis Karber	480-293-3032
Golf/Mail	Ken Stohlmann	602-331-3379

**NEWSLETTER INTERNET ADDRESSES**

The National ASPE website address is: [www.aspenational.org](http://www.aspenational.org).

**CHAPTER 6 WEBSITE ON LINE**

The address is: [www.aspechapter6.org](http://www.aspechapter6.org).

# Committee Updates

## COMMITTEE UPDATES

We would like to get more members involved in the committees. Please contact the committee chairperson if you would like to be part of their committee.

**MEMBERSHIP** - No report this month.

**ETHICS** - No report this month.

**PROGRAMS** - If you have a guest speaker in mind for one of our meetings or would like to help on this committee, please contact Arthur Gudith at :  
602-956-1323.

**STANDARDS** - no report this month .

**CERTIFICATION** - Contact Arthur Gudith , CPE, for all of the details on the CPE program.

**EDUCATION** - No report this month.

**AWARDS** - No report this month.

**NOMINATIONS** - No report this month..

**CALLING (DINNER RESERVATIONS)** - No report this month.

**PUBLIC RELATIONS** - No report this month.

**ON-LINE** - New website is up and running.

## 2007-2008 OFFICERS

**PRESIDENT**     **ARTHUR R. GUDITH**  
WESPAC  
Work Ph.:        (602) 343-0241

**1st VP**         **TOM MAYER**  
MAGNUM ARCHITECTURAL  
Work Ph.:        (602) 262-3600

**2nd VP**         **SCOTT EATON**  
TURNER CONSTRUCTION CO.  
Work Ph.:        (480) 557-4717

**TREASURER**     **ANDREW NEEDHAM**  
THE WEITZ COMPANY  
Work Ph.:        (602) 302-7568

**SECRETARY**     **LISA LOCASCIO**  
WESPEC CONSTRUCTION, INC.  
Work Ph.:        (602) 956-1323

## PRESIDENT'S MESSAGE

There is a list of all of the board members included in this newsletter and on the web site. If you need information, have an idea, want to volunteer, or heard a speaker you think the membership would benefit from, we would like to hear from you, so please contact me or anyone on the board. We are here to represent you and we want to hear from you.

Please mark your calendars for the second Tuesday of each month for our dinner meetings.

Arthur Gudith  
Chapter 6 President 2007-2008

### FEBRUARY'S DINNER MEETING

TUESDAY, FEBURARY 12TH  
DOUBLETREE GUEST SUITES  
320 N. 44TH ST.

5:30PM—8:00PM

**COST: MEMBERS/GUEST: \$30.00**

**DIRECTOR**       **ALAN SKINNER**  
SKINNER INTERIOR SYSTEMS, INC.  
Work Ph: 602-997-0000

**DIRECTOR**       **KEN STOHLMANN**  
PAUL RICH ROOFING  
Work Ph.:        (602) 331-3379

**DIRECTOR**       **DENNIS KARBER**  
SUNDT CONSTRUCTION  
Work Ph.:        (480) 293-3032

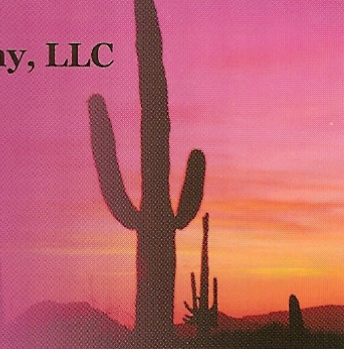
**DIRECTOR**       **RON YORK**  
SUNDT CONSTRUCTION  
Work Ph.:        (480) 293-3015

**PAST PRESIDENT**     **JOEL SMITH**  
SMITH SPECIALTIES BUILDERS  
Work Ph:        (480) 784-4356

**Desert View  
Aerial Photography, LLC**

**Brett & Sherry Eklund**

PMB 123  
2733 N. Power Rd., STE 102  
Mesa, AZ 85215  
480-396-2409  
Cell 480-292-3156  
Fax 480-807-5075  
dvapaz@msn.com



**SUN SEARCH**

**SERVING THE  
CONSTRUCTION  
INDUSTRY WITH  
EXPERIENCE AND  
INTEGRITY**

**Celebrating our 13th year.**

**480-661-7300**



American Society of Professional Estimators  
Arizona Chapter #6

Presents

# ESTIMATING ACADEMY 2008

## High-Powered Seminars for the Construction Industry

Fiesta Inn Resort - 2100 S. Priest Dr. - Tempe, AZ

**Friday March 14, 2008**

7:30 - 8:00 a.m. | Registration

8:00 - 8:15 a.m. | Welcome

### TRACK I

#### SESSION 1 | How Does CSI Effect Estimating

8:15 a.m. Facilitator:  
to  
9:45 a.m. Walt Marlowe,  
Construction Specifications Institute

#### SESSION 2 | Estimating Trades When Few or No Bids are Expected

10:00 a.m. Facilitator:  
to  
11:30 a.m. Mark Sparks, Weitz Construction Co.  
Panel:  
Tom Beban, McCarthy Construction Co.  
Tom Tatro, W.E. O'Neil Construction Co.  
Jay Humphrey, Kearney Electric

### TRACK II

#### SESSION 1 | Estimating for LEED®

8:15 a.m. Facilitator:  
to  
9:45 a.m. Mark Wihelm, Green Ideas

#### SESSION 2 | Earth Retention/Soil Stabilization

10:00 a.m. Facilitator:  
to  
11:30 a.m. Claus Ludwig, Schnabel Foundation Co.

11:30 a.m. - 1:00 p.m. | Lunch

#### SESSION 3 | LEAN - Develop/Manage Preconstruction Schedule

1:00 p.m. Facilitator:  
to  
2:30 p.m. Jeff Escar, Sundt Construction

#### SESSION 4 | Dealing with Incomplete Bid Documents

2:45 p.m. Facilitator:  
to  
4:15 p.m. Joe Gervasio, Gervasio and Associates

#### SESSION 3 | BIM and Estimating

1:00 p.m. Facilitator:  
to  
2:30 p.m. Dan Russell, Sundt Construction

#### SESSION 4 | LEED® Case study - AZBIO, Platinum

2:45 p.m. Facilitator:  
to  
4:15 p.m. Joel Witt, Sundt Construction

**Lunch** - Refreshment breaks and lunch are included with your registration. During lunch, dignitaries from the Society's Board of Trustees will address the attendees along with local and visiting members of the American Society of Professional Estimators.

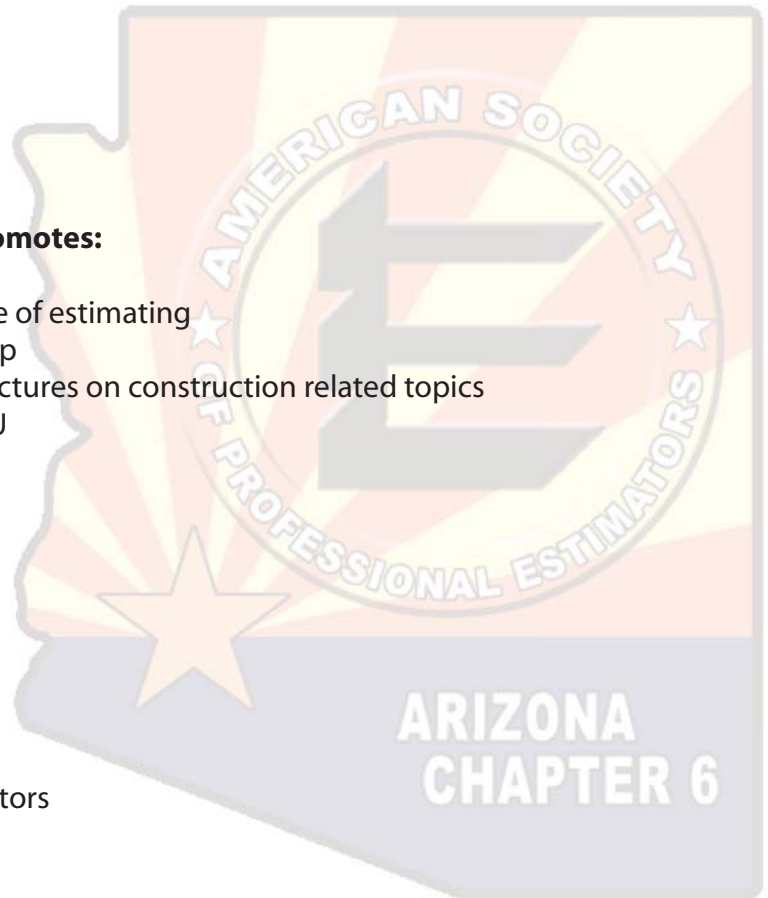
# About ASPE

## Arizona Chapter #6 locally provides and promotes:

- The highest standards & ethics in the practice of estimating
- Monthly newsletters, meetings and fellowship
- Continuing education through seminars & lectures on construction related topics
- An endowed construction scholarship at ASU
- A certification program for estimators
- Standard Estimating Practices manual
- The Estimator, national journal
- Estimating Today, national magazine

## Who Should Attend

- Estimators, project managers and engineers
- General contractors and subcontractors
- Architects, engineers, owners and administrators
- LEED® accredited professionals



**REGISTER EARLY - 40 PEOPLE MAX PER TRACK**

### ASPE REGISTRATION FORM:

Name \_\_\_\_\_

Company \_\_\_\_\_

Address \_\_\_\_\_

\_\_\_\_\_

Phone \_\_\_\_\_

Email \_\_\_\_\_

**SELECT** Track I or Track II

TRACK I \_\_\_\_\_

TRACK II \_\_\_\_\_

### PAYMENT AMOUNT:

\_\_\_\_\_ \$99.00 before February 22, 2008 - Full Day

\_\_\_\_\_ \$149.00 after February 22, 2008 - Full Day

*Payment includes break refreshments and lunch.*

### PAYMENT METHOD

\_\_\_\_\_ Check (Payable to ASPE)

**INFO:** Tom Mayer  
(602) 321-0397

**MAIL:** ASPE Arizona Chapter #6  
P.O. Box 16202  
Phoenix, AZ 85011

**EMAIL:** tom@magnumcompanies.net

