

# THE ADDENDA NEWS

**Special points of interest:**

- Due Dates for articles is 20th of month
- Meeting topics

## PALO CRISTI STONE WINS GOLDEN TROWEL AWARD

Palo Cristi Stone Company has received the Golden Trowel Award from the Arizona Masonry Guild for their work on the Kiva Club project in Peoria.

This award honors projects that incorporate outstanding masonry design, workmanship and creativity with the use of brick, block or stone.

Palo Cristi has 100 employees and more than \$8 million in annual revenue. They have provided stone for the DC Ranch and Anthem housing communities, JW Marriot Desert Ridge Resort and the Wynn Las Vegas Resort.

## CONSTRUCTION ESTIMATING CERTIFICATES AVAILABLE

There is a new educational certificate in Construction Estimating available through the ASPE. There is a series of five online courses presented by the ASPE Educational Board headed up by former Chapter Six member, Kevin Miller. These courses include: blueprint reading, construction materials and processes, and three consecutive courses in estimating.

This sounds like a great opportunity for new estimators, project engineers, administrators and anyone else who wants to gain more knowledge in construction estimating.

For more information visit [www.ASPEeducation.org](http://www.ASPEeducation.org).

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## Estimating Q&A needed for ASU Estimating students

Barry M. Eager, CPE and Professor of Estimating at the Del E. Webb School of Construction, is requesting our help to benefit his students.

We need to generate estimating questions (along with the answers) which will be used in the ASU Estimating classes. Questions from all sixteen CSI divisions are requested. Please send your questions and answers by e-mail to [Eageraz@AOL.com](mailto:Eageraz@AOL.com).

Your help is greatly appreciated.

## **ASPE MOTTO:**

**“IN THE BEGINNING... WAS AN ESTIMATE”**

### **MISSION STATEMENT**

**THE AMERICAN SOCIETY OF PROFESSIONAL ESTIMATORS SERVES CONSTRUCTION ESTIMATORS BY PROVIDING EDUCATION, FELLOWSHIP AND OPPORTUNITY FOR PROFESSIONAL DEVELOPMENT.**

### **MARCH'S DINNER MEETING**

**TUESDAY, MARCH 14TH  
DOUBLETREE GUEST SUITES  
320 N. 44TH ST.**

**5:30PM—8:00PM**

**COST: MEMBERS/GUEST: \$25.00  
TOPIC: TBD**

**LIFES #1 LESSON**

There once was a bunch of tiny frogs, who arranged a running competition. The goal was to reach the top of a very high tower. A big crowd had gathered around the tower to see the race and cheer on the contestants. The race began...

Honestly... No one in the crowd really believed that the tiny frogs would reach to top of the tower.

You heard statements such as: "Oh, WAY too difficult!!" "They will NEVER make it to the top!! Or: "Not a chance that they will succeed. The tower is too high!!

The tiny frogs began collapsing. One by one... Except for those, who in a fresh tempo, were climbing higher and higher...

The crowd continued to yell, "It is too difficult!!! No one will make it!! This one wouldn't give up.

At the end everyone else had given up climbing the tower. Except for the one tiny frog who, after a big effort, was the only one who reached the top!

**QUOTE OF THE MONTH**

"Try not to become a man of success, but rather try to become a man of value."

**Albert Einstein**

THEN all of the other tiny frogs naturally wanted to know how this one frog managed to do it?

A contestant asked the tiny frog how he had found the strength to succeed and reach the goal? It turned out... That the winner was DEAF!!!

The wisdom of this story is: Never listen to other people's tendencies to be negative or pessimistic. Because they take your most wonderful dreams and wishes away from you—the ones you have in your heart!!!

Always think of the power words have. Because everything you hear and read will affect your actions!!

Therefore: ALWAYS be... POSITIVE!!! And above all: Be DEAF when people tell you that you cannot fulfill your dreams!!!

Always think: God and I can do this!!!

**ASPE CHAPTER SIX  
COMMITTEE LISTING**

<u>Committee</u>	<u>Chairperson</u>	<u>Phone</u>
By-laws	Pete Zoller	480-293-3038
Ethics	Lee Henderson	480-921-8000
Standards	Don Sellmeyer	480-785-0577
Certification	Barry Eager	480-948-1553
Education	Leroy McLaren	602-222-0225
Program	Don Sellmeyer	480-785-0577
Finance	Joel Smith	480-784-4356
PR	Bill Boren	480-994-1575
Historic	Bill Boren	480-994-1575
Awards	Roscoe Hodson	602-222-5300
Planning	Pete Zoller	480-293-3038
Calling	Joel Smith	480-784-4356
Nominations	Roscoe Hodson	602-222-5300
Membership	Fred Thomas	602-269-2348
Activities	Ken Stohlmann	602-499-0114
Scholarship	Pete Zoller	480-293-3038
On-line	Alan Skinner	602-997-0000

**Advertising**

**ADDENDA NEWS  
ADVERTISING RATES**

Call Rane Duncan @ 602-222-5319

Our advertising has changed now you can get them on the web. These rates include posting on the Chapter 6 website [www.aspechapter6.org](http://www.aspechapter6.org).

	3 issues	
Business Card	\$ 75.00	
1/4 Page	\$120.00	
1/2 Page	\$180.00	
Full Page	\$300.00	

**CHANGE OF ADDRESS FORM**

Help us keep up to date on your whereabouts. We want to make sure we area able to keep you posted on all of the latest society information. If your address or FAX number has changed please take the time to fill out this form and fax it back to Alan Skinner at 602-943-8564.

NAME: \_\_\_\_\_  
 COMPANY: \_\_\_\_\_  
 MAILING ADDRESS: \_\_\_\_\_  
 \_\_\_\_\_  
 FAX NUMBER: \_\_\_\_\_

**NEWSLETTER INTERNET ADDRESSES**

The National ASPE website address is:  
[www.aspenational.com](http://www.aspenational.com).

**UPDATED WEBSITE NOW ON LINE**

If you have not yet visited Chapter Six's newly refurbished website, be sure and take a look. The address is: [www.aspechapter6.org](http://www.aspechapter6.org).

# Committee Updates

## COMMITTEE UPDATES

We would like to get more members involved in the committees. Please contact the committee chairperson if you would like to be part of their committee.

**MEMBERSHIP** - No report this month.

**ETHICS** - No report this month.

**PROGRAMS** - If you have a guest speaker in mind for one of our meetings or would like to help on this committee, please contact Don Sellmeyer at: 480-785-0577.

**STANDARDS** - no report this month .

**CERTIFICATION** - Contact Barry M. Eager, CPE, for all of the details on the CPE program.

**EDUCATION** - No report this month.

**AWARDS** - No report this month.

**NOMINATIONS** - No report this month..

**CALLING (DINNER RESERVATIONS)** - No report this month.

**PUBLIC RELATIONS** - No report this month.

**ON-LINE** - New website is up and running.

## 2005-2006 OFFICERS

**PRESIDENT**     **ALAN SKINNER**  
SKINNER INTERIOR SYSTEMS  
Work Ph.:        (602) 997-0000

**1st VP**            **DON SELLMAYER**  
SCCI  
Work Ph.:        (480) 785-0577  
e-mail: dsellmeyer@dsccl.com

**2nd VP**            **KEN STOHLMANN**  
PAUL RICH ROOFING  
Work Ph.:        (602) 331-3379

**TREASURER**     **JOEL SMITH (PAST PRESIDENT)**  
SMITH SPECIALTIES BUILDERS  
Work Ph:         (602) 241-9800

**SECRETARY**     **ROSE TAYLOR**  
Integrated Process Technologies, Inc.  
Work Ph.:        (480) 753-0220

## BOARD OF DIRECTORS MEETINGS SCHEDULE

The following is a list of dates for board of director's meetings for the current year:

<u>Date</u>	<u>Location</u>
February 21	Kitchell

## DINNER MEETING SCHEDULE

<u>Date</u>	<u>Program</u>	<u>Guest Speaker</u>
April 11	TBD	
May 9	TBD	
June 13	TBD	

**DIRECTOR**        **CHIP HARGETT**  
JOHNSON CARLIER, INC  
Work Ph.:        (602) 275-2222

**DIRECTOR**        **ARTHUR R. GUDITH**  
WESPAC  
Work Ph.:        (602) 956-1323

**DIRECTOR**        **RON YORK**  
SUNDT CONSTRUCTION  
Work Ph.:        (480) 293-2000

**DIRECTOR**        **ROSCOE HODSON**  
KITCHELL CONTRACTORS  
Work Ph.:        (602) 222-5300

**DIRECTOR**        **FREDRICK THOMAS**  
BARRETT HOMES CONTRACTORS  
Work Ph.:        (602) 269-2348

## **FUNNIES**

1. Ever stop to think, and forget to start again?
2. Being “over the hill” is much better than being under it!
3. Wrinkled was not one of the things I wanted to be when I grew up.
4. Procrastinate Now!
5. I have a degree in Liberal Arts: Do you want fries with that:?
  
8. Stupidity is not a handicap. Park elsewhere!
9. He who dies with the most toys is nonetheless dead.
10. A picture is worth a thousand words, but it uses up three thousand times the memory.
11. Ham and eggs. A day’s work for a chicken, a lifetime commitment for a pig.
12. The trouble with life is there’s no background music.
13. The original point and click interface was a Smith and Wesson.
14. I smile! because I don’t know what the hell is going on.
15. A journey of a thousand miles begins with a cash advance.
16. A hangover is the wrath of grapes.

THE AMERICAN SOCIETY OF PROFESSIONAL ESTIMATORS  
PHOENIX, AZ CHAPTER SIX

Primary Business Address

Your Address Line 2

Your Address Line 3

Your Address Line 4

Phone: 555-555-5555

Fax: 555-555-5555

Email: xyz@microsoft.com



*Your business tag line here.*

This would be a good place to insert a short paragraph about your organization. It might include the purpose of the organization, its mission, founding date, and a brief history. You could also include a brief list of the types of products, services, or programs your organization offers, the geographic area covered (for example, western U.S. or European markets), and a profile of the types of customers or members served.

It would also be useful to include a contact name for readers who want more information about the organization.

## Back Page Story Headline

This story can fit 175-225 words.

If your newsletter is folded and mailed, this story will appear on the back. So, it's a good idea to make it easy to read at a glance.

A question and answer session is a good way to quickly capture the attention of readers. You can either compile questions that you've received since the last edition or you can summarize some generic questions that are frequently asked about your organization.

A listing of names and titles of managers in your organization is a good way to

give your newsletter a personal touch. If your organization is small, you may want to list the names of all employees.

If you have any prices of standard products or ser-

vices, you can include a listing of those here. You may want to refer your readers to any other forms of communication that you've created for your organization.

You can also use this space to remind readers to mark their calendars for a regular event, such as a breakfast meeting for vendors every third Tuesday of the month, or a biannual charity auction. If space is available, this is a good place to insert a clip art image or some other graphic.



Caption describing picture or graphic.