

# THE ADDENDA NEWS

## PRESIDENT'S MESSAGE

Hello Members;

What a great meeting your local Chapter just presented to its members. If you did not attend, you definitely missed a good one. Our program committee did a fine job.

Our guest speaker was very informative, motivating, and very humorous. He was very knowledgeable about our current economic environment in which we all work and live. I believe each of the members walked away with a return on their investment.

Earlier this month your Board of Directors joined together for their annual retreat / yearly planning session. It was well attended and very fast paced. The common theme throughout the meeting was: "Return on Investment!"

What can we do for our members? Everyone listened and brought great ideas to the table. Each Board member demonstrated an outstanding desire to change our old ways of doing business and do their best to build a better Chapter.

I would ask all members to start marking your calendars now! If you have not noticed, your monthly dinner meeting has been changed to the second Tuesday of every month.

The social hour still starts @ 5:30pm and the dinner starts @ 6:30pm. We have changed this to be more consistent every month. Previously we were regularly interrupted with Federal Holidays and 3 day weekends. Please plan to attend; your Chapter needs your support.

Our Golf committee has done it again. Our 15th Annual Golf Tournament was held at the Orange Tree Golf Resort. What a great job and what a beautiful day for golfing and enjoying friends. The weather was just right and the course was in excellent shape. The luncheon menu was well done and nobody went away hungry. After the lunch, we all enjoyed the raffle and the prizes.

A special thanks goes out to Mr. Ken Stohlmann (Golf Chairperson) and all of his super volunteers for doing such a fine job. Without their efforts, our chapter would not be as successful.

To all the volunteers of Chapter 6, we say THANK YOU!

What a great month.

Alan K. Skinner  
Chapter 6 – President 2004-2005

### Special points of interest:

- Due Dates for articles is 20th of month
- Job Posting

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**ASPE MOTTO:**  
**"IN THE BEGINNING...  
WAS AN  
ESTIMATE"**

### MISSION STATEMENT

THE AMERICAN SOCIETY OF PROFESSIONAL ESTIMATORS SERVES CONSTRUCTION ESTIMATORS BY PROVIDING EDUCATION, FELLOWSHIP AND OPPORTUNITY FOR PROFESSIONAL DEVELOPMENT.

### OCTOBER'S DINNER MEETING

TUESDAY, OCTOBER 12TH  
DOUBLETREE GUEST SUITES  
320 N. 44TH ST.

5:30PM—8:00PM

COST: MEMBERS/GUEST: \$20.00

**OCTOBER GUEST SPEAKER PREVIEW****QUOTE OF THE MONTH**

"Although golf was originally restricted to wealthy, overweight Protestants, today it's open to anybody who owns hideous clothing."

Dave Barry

Matt St. Martin of the Contractor's Register (The Blue Book) will be the featured speaker at our October dinner meeting. Here is an excerpt from his letter to Don Sellmeyer previewing his topic:

"Although new to Arizona, the Blue Book of Building & Construction has been providing free, quality and comprehensive information to estimators, specifiers and buyers in the industry since 1913.

I will be discussing our methods of helping estimators, including providing the industry's first free, online bidding and procurement system @ thebluebook.com or accessed through ASPE national's site, www.aspenational.org.

There will be plenty of opportunity for Q&A and all attendees will be guaranteed a delivery of the very first hard-bound Blue Book distributed in January of 2005.

I have been with Contractor's Register (The Blue Book) for over 14 years and am

currently the area manager for the state. I previously managed the Companies operations in L.A. and Northern California. I was also a sales engineer & estimator for ADT and National Guardian for 5 years.

Matt St. Martin"

**BUILDING A BETTER CHAPTER**

The Chapter Six officers and board members met on Saturday September 11, 2004 with a goal to plan ASPE events for the next year and build a better chapter.

Many issues were discussed including scheduling interesting speakers for the dinner meetings, chapter financial condition, increasing membership, newsletter, awards, public relations, on-line, fundraising, regional meetings and the annual convention.

**New Members**

None

**Members on the Move**

None

**Advertising****ADDENDA NEWS  
ADVERTISING RATES**

Call Rane Duncan @ 602-222-5319

As a result of the 9/23 meeting the following are the revised proposed Addenda News Ad Rates. These rates include posting on the Chapter 6 web-site [www.aspechapter6.org](http://www.aspechapter6.org).

	<u>3 issues</u>
Business Card	\$ 75.00
1/4 Page	\$120.00
1/2 Page	\$180.00
Full Page	\$300.00

Chapter Members, please call for discounted rates. Format for all Ads shall be compatible with Microsoft Publisher. All ad copy must be received by the 20th of the month.

**CHANGE OF ADDRESS FORM**

Help us keep up to date on your whereabouts. We want to make sure we area able to keep you posted on all of the latest society information. If your address or FAX number has changed please take the time to fill out this form and fax it back to Alan Skinner at 602-943-8564.

NAME: \_\_\_\_\_

COMPANY: \_\_\_\_\_

MAILING ADDRESS: \_\_\_\_\_

FAX NUMBER: \_\_\_\_\_

E-MAIL ADDRESS: \_\_\_\_\_

**ASPE CHAPTER SIX  
COMMITTEE LISTING**

<u>Committee</u>	<u>Chairperson</u>	<u>Phone</u>
By-laws	Pete Zoller	480-293-3038
Ethics	Lee Henderson	480-921-8000
Standards	Don Sellmeyer	480-785-0577
Certification	Barry Eager	480-948-1553
Education	Leroy McLaren	602-222-0225
Program	Don Sellmeyer	480-785-0577
Finance	Deborah Williams	602-651-7146
PR	Bill Boren	480-994-1575
Historic	Bill Boren	480-994-1575
Awards	Roscoe Hodson	602-222-5300
Planning	Pete Zoller	480-293-3038
Calling	Mike Carson	602-222-5300
Nominations	Roscoe Hodson	602-222-5300
Membership	Alan Skinner	602-997-0000
Activities	Ken Stohlmann	602-499-0114
Scholarship	Pete Zoller	480-293-3038
On-line	Joel Smith	602-241-9800

**NEWSLETTER INTERNET ADDRESSES**

The National ASPE website address is: [www.aspenational.com](http://www.aspenational.com). Chapter Six's website's address is: [www.aspechapter6.org](http://www.aspechapter6.org). The Chapter website has the newsletter "Addenda News" on line

# Committee Updates

## COMMITTEE UPDATES

We would like to get more members involved in the committees. Please contact the committee chairperson if you would like to be part of their committee.

**MEMBERSHIP** - No report this month

**ETHICS** - No report this month.

**PROGRAMS** - If you have a guest speaker in mind for one of our meetings or would like to help on this committee, please contact Don Sellmeyer at: 480-785-0577.

**STANDARDS** - no report this month .

**CERTIFICATION** - Contact Barry M. Eager, CPE, for all of the details on the CPE program.

**EDUCATION** - No report this month.

**AWARDS** - No report this month.

**NOMINATIONS** - No report this month.

**CALLING (DINNER RESERVATIONS)**- No report this month.

**PUBLIC RELATIONS** - No report this month.

**ON-LINE** - No report this month.

### DINNER MEETINGS CHANGE TO SECOND TUESDAY

Please be aware that the monthly dinner meetings will now be on the second Tuesday of each month. Here are the dates for the next several months.

October 12th	April 12th
November 9th	May 10th
December – no meeting	June 14th
January 11th	July 12th
February 8th	August 9th
March 8th	September 13th

### REGIONAL MEETING SET FOR LAS VEGAS

ASPE Southwest Regional Governor and Chapter Six member, Pete Zoller announced that an ASPE regional meeting will be held in Las Vegas, Nevada on October 22-24 2004. Any member interested in attending should get in touch with President Alan Skinner.

### BOARD OF DIRECTORS MEETINGS SCHEDULE

The following is a list of dates for board of director's meetings for the current year:

<u>Date</u>	<u>Location</u>
November 16, 2004	Brown & Brown Insurance
February 15, 2005	Undetermined
April 19, 2005	Sundt Construction
June 18, 2005	Undetermined

## 2004-2005 OFFICERS

**PRESIDENT**     **ALAN SKINNER**  
*SKINNER INTERIOR SYSTEMS*  
 Work Ph.:            (602) 997-0000

**DIRECTOR**     **CHIP HARGETT**  
*JOHNSON CARLIER, INC*  
 Work Ph.:            (602) 275-2222

**1st VP**            **DON SELLMAYER**  
*SCCI*  
 Work Ph.:            (480) 785-0577  
 e-mail: dsellmeyer@dscii.com

**DIRECTOR**     **ARTHUR R. GUDITH**  
*WESTPAC*  
 Work Ph.:            (602) 956-1323

**2nd VP**            **KEN STOHLMANN**  
*PAUL RICH ROOFING*  
 Work Ph.:            (602) 331-3379

**DIRECTOR**     **RON YORK**  
*SUNDT CONSTRUCTION*  
 Work Ph.:            (480) 293-2000

**TREASURER**     **DEBRA WILLIAMS**  
*BROWN & BROWN INSURANCE*  
 Work Ph.:            (602) 651-7146

**DIRECTOR**     **ROSCOE HODSON**  
*KITCHELL CONTRACTORS*  
 Work Ph.:            (602) 222-5300

**SECRETARY**     **ROSE TAYLOR**  
*Integrated Process Technologies, Inc.*  
 Work Ph.:            (480) 889-1588

**DIRECTOR**     **FREDRICK THOMAS**  
*BARRETT HOMES CONTRACTORS*  
 Work Ph.:            (602) 269-2348

**DAVE CLIFTON MEMORIAL GOLF TOURNAMENT REPORT**

Ken Stohlmann reports another success for the ASPE Chapter Six annual golf tournament. Here is his report:

This year's tournament was held on Friday September 17, 2004 at the Orange Tree Golf Resort in Scottsdale. Registration started at 6AM and the shotgun start began at 7AM.

Approximately 120 golfers participated in a fun event that was held to raise funds for a good cause. This event is the big fundraiser for our chapter.

I'd like to thank everyone who participated and helped to make this event a memorable one. We accomplished our goals, which were: to have fun and raise money for a worthy cause.

I'd like to give special thanks to those individuals who helped out in planning and execution of this event. It took a lot of work. Their effort helped to make this event a big success.

Much thanks to the following individuals:

Denise Bowser  
Jenny De Souza  
Lise Treese  
Pete Schmatz  
Don Sellmeyer  
Roscoe Hodson  
Alan Skinner

**JOKES**

A lady was picking through the frozen turkeys at the grocery store, but couldn't find one big enough for her family. She asked a stock boy, "Do these turkeys get any bigger?" The stock boy replied, "No ma'am, they're dead."

The cop got out of his car and the kid who was stopped for speeding rolled down his window. "I've been waiting for you all day," the cop said. The kid replied, "Yeah, well I got here as fast as I could." When the cop finally stopped laughing, he sent the kid on his way without a ticket.

A truck driver was driving along on the freeway. A sign comes up reads "low bridge ahead." Before he knows it the bridge is right ahead of him and he gets stuck under the bridge. Cars are backed up for miles. Finally, a police car comes up. The cop gets out of his car, walks around to the truck driver, puts his hands on his hips, and says "Got stuck, huh?" The truck driver says, "No, I was delivering this bridge and ran out of gas."

## ***New SW Region Website***

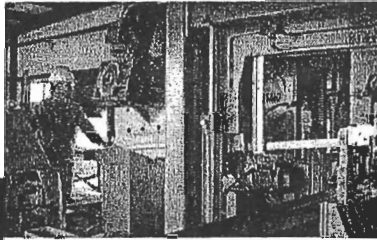
It's Here. The new Southwest Region website is now available. Check it out. You can access it by going to the National website, clicking on Regions and Chapters, then Southwest, then click on full story, then click the the hot website address [www.aspesouthwest.homestead.com](http://www.aspesouthwest.homestead.com) on next screen. Or of course you can add this direct website address to your favorites.

Tired of feeling like a mushroom. You'll find many goodies and pieces of information you didn't know. Learn and get maybe even be interested enough to get involved



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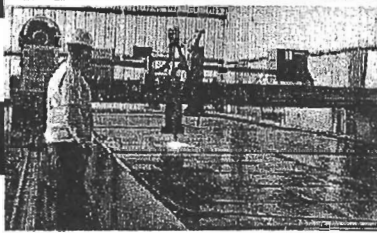


**Peddinghaus  
Automatic Beam Drill Line**

*NEW—Drills beams, angles, square or rectangular tubing, channel & flat stock up to 30" wide*

**CNC Plasma  
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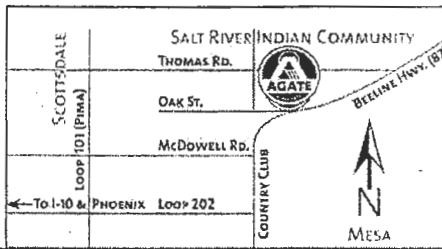


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